\$5-\$50 Million Asset Based Financing Transactions in 1H 2024

All Data Below Was Derived from Publicly Announced Deals

Non-Bank Lenders Significantly Outpaced Bank Lenders in the \$5-\$50 million Market in 1H 2024 and the Number of Transactions Increased Significantly compared to 1H 2023

Non-Bank Asset Based Lending Trends

- o For 1H 2024 within the \$5-\$50 million range, there were 134 closings totaling \$2.805 billion dollars in loan commitments by both bank and non-bank lenders combined which was a significant increase from 1H 2023 which totaled \$1.362 billion combined.
- Of these closings, 95 transactions (71%) representing \$1.832 billion dollars (65%) in loan commitments were closed by non-bank lenders compared to 31 transactions (60%) \$802 million dollars (59%) for 1H 2023, respectively.
- Non-bank asset-based lenders completed significantly more closings than their bank counterparts in this space, particularly in the second quarter of 2024.

Financings by Month \$ in millions 30 20 \$400 \$200 \$256 \$191 \$183 \$158 \$110 \$75 1/31/2024 2/29/2024 3/31/2024 4/30/2024 5/31/2024 6/30/2024



Aequum Capital Financial www.aequumcapital.com

The Top Lenders in the \$5-\$50 Million Non-Bank Asset Based Market

All Data Below Was Derived from Publicly Announced Deals

The Top 10 Lenders in the Space Accounted for the Majority of Closings in 1H 2024 in the \$5-\$50 Million Deal Size

Top 10 Non-Bank Lenders in Loan Commitments and Number of Closings for 1H 2024

		Amount
No.	Lender	(\$ in millions)
1	Mountain Ridge Capital	\$169
2	Encina Lender Finance	\$148
3	Aequum Capital	\$122
4	SLR Business Credit	\$111
5	Edge Capital Lending	\$92
6	MidCap Financial	\$89
7	Bastion Management	\$85
8	Great Rock Capital	\$79
9	WhiteHawk Capital Partners	\$65
10	eCapital	\$63
	Total	\$1,022
	Other Non-Bank Lenders	\$810
	Total	\$1,832

		Number of
No.	Lender	Closings
1	Aequum Capital	7
2	Mountain Ridge Capital	7
3	eCapital	6
4	Edge Capital Lending	6
5	Encina Lender Finance	5
6	SLR Business Credit	5
7	MidCap Business Credit	4
8	MidCap Financial	4
9	Republic Business Credit	4
10	InterNex Capital	3
	Total	51
	Other Non-Bank Lenders	44
	Total	95



Borrower Industry Analysis in the \$5-\$50 Million Non-Bank Asset Based Market

All Data Below Was Derived from Publicly Announced Deals

Closings By Industry Were Well Diversified in 1H 2024 with Consumer Products Leading the Way

Visual Analysis of Industries and Total Commitments in 1H 2024 (\$ in millions)



